



*AMERICAN CHAMBER OF COMMERCE  
IN THE SLOVAK REPUBLIC*

# *ANNUAL REPORT 2010*



# AMCHAM'S PATRON MEMBERS

The generosity of our Patron Member companies provides the foundation for AmCham's ability to meet the needs of its members and promote a healthy business environment for all businesses. AmCham Slovakia is grateful for their support!





# LETTER TO MEMBERS

IGOR KOTTMAN, CITI, PRESIDENT OF AMCHAM

Dear Members,

On behalf of the Board of Directors of the American Chamber of Commerce in the Slovak Republic, I would like to address our membership along with the 2010 Annual Report.

It was indeed a privilege and honor for me to be elected as president of AmCham Slovakia this past year. I humbly ask for your support and feedback as our organization strives to offer significant value to its members.

Despite the considerable challenges we have faced in the recent years, AmCham Slovakia continues to grow in size and strength with its presence in Slovakia as we focus our efforts on our three main pillars: contacts, information and advocacy. The 2010 Annual Report reflects how these pillars drive the main focus of our events and activities throughout the year.

The official mission statement of the American Chamber of Commerce in Slovakia is “. . . to be the leading representative of U.S., Slovak and international business in Slovakia, and to promote the global competitiveness of the country.” Included in that, of course, it that AmCham should proactively protect and promote the common

economic interests of its members. We do hope that AmCham Slovakia can continue to be a great source of contacts, information and advocacy within the international and Slovak business community for a good long time to come.

Over the past year, AmCham members have had an opportunity to participate in more than 100 activities and events organized by AmCham Slovakia. We hope that each and every member was able to find something of value in our active organization.

I am very pleased to state that the position of AmCham is continually strengthened, regarding its presence, visibility and impact in Slovakia. Our voices have become a factor in many important decisions in economic issues in Slovakia. We have been able to forge meaningful and productive relationships with various ministries, governmental officials and other institutions working towards enhancing Slovakia's competitiveness.

Our organization has become an increasingly relevant partner to the government and, through our relationships, we work on influencing legislation in order to create a vibrant business environment in Slovakia. In the past year, we continued to

expand member benefits best tailored to our members' needs in various ways, including several events targeting the SME sector.

We continue to further expand our activities in Eastern Slovakia as our membership base and frequency of activities continue to grow as well. We hope that we have also positively influenced the business environment, helping to attract even more investors to Slovakia.

Through the past year, besides what is mentioned above, we have also been able to bring in high-level expertise to the members through experts and speakers on a variety of topics, we have continued expanding our activities in specialized working groups working on relevant issues, and we have maintained a strong position as an opinion-making and advocacy institution.

The past year has indeed been challenging for the American Chamber of Commerce in Slovakia. We do hope that this Annual Report reflects the challenges met through the past year, and the exciting challenges yet to come.

Sincerely,

Igor Kottman

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# BOARD OF DIRECTORS 2010/2011

## Executive Committee



**President:**  
Igor KOTTMAN  
Citi



**First Vice President:**  
David RINTOUL  
U. S. Steel Košice



**Second Vice President:**  
Peter ŠKODNÝ  
Accenture



**Third Vice President:**  
Marcel REBROŠ  
Cisco Slovakia



**Vice President of Finance:**  
Mark Eberst  
KPMG



**Secretary:**  
Jake SLEGRS  
AmCham Executive Director



Eric ASSIMAKOPOULOS  
The Carlton Hotel & Offices



Michaela BENEDIGOVÁ  
SEESAME Communication



Todd BRADSHAW  
PricewaterhouseCoopers



Stephen CAULFIELD  
DELL



Peter ČEREŠNÍK  
Microsoft Slovakia



Charles HACKETT  
GlaxoSmithKline



Milan HÁN  
IMP Consulting



Julian JUHASZ  
Squire Sanders



Pavol KOPEČNÝ  
Ecenter



Martin KUBALA  
Hewlett Packard



Jacob PREISLER  
Philip Morris Slovakia



Branislav ŠEBO  
IBM Slovakia

## CHAMBER SECRETARIAT

**The American Chamber of Commerce in Slovakia**  
Crowne Plaza, Hodžovo nám. 2, 811 06 Bratislava

Tel: (4212) 5464 0534, Fax: (4212) 5464 0535  
E-mail: [office@amcham.sk](mailto:office@amcham.sk), Web: [www.amcham.sk](http://www.amcham.sk)

Košice Office: Františkánska 5, 040 01 Košice  
Tel: (42155) 727 5500, Fax: (42155) 727 5213, E-mail: [kosice@amcham.sk](mailto:kosice@amcham.sk)

**Jake SLEGRS**, Executive Director / [director@amcham.sk](mailto:director@amcham.sk)  
**Rastislav PUCHALA**, Director of Košice Office / [kosice@amcham.sk](mailto:kosice@amcham.sk)  
**Oľga NOVÁKOVÁ**, Corporate Affairs Officer / [olga.novakova@amcham.sk](mailto:olga.novakova@amcham.sk)  
**Monika KORKOŠOVÁ**, Government Affairs Officer / [monika.korkosova@amcham.sk](mailto:monika.korkosova@amcham.sk)  
**Natália POLIAKOVÁ**, Policy Officer / [natalia.poliakova@amcham.sk](mailto:natalia.poliakova@amcham.sk)  
**Dominika BIZÍKOVÁ**, Events Coordinator / [dominika.bizikova@amcham.sk](mailto:dominika.bizikova@amcham.sk)  
**Patrik TOMEŠ**, Publications and Graphic Coordinator / [patrik@amcham.sk](mailto:patrik@amcham.sk)  
**Austin FRANZONI**, "Connection" Editor / [connection@amcham.sk](mailto:connection@amcham.sk)  
**Ivan MISTRÍK**, Financial and Project Coordinator / [ivan.mistrick@amcham.sk](mailto:ivan.mistrick@amcham.sk)  
**Michaela SUCHÁ**, Executive Assistant / [office@amcham.sk](mailto:office@amcham.sk)

## ABOUT AMCHAM SLOVAKIA

**The American Chamber of Commerce (AmCham) was founded in 1993 in Bratislava as an independent and self-supporting organization, entirely dependent on contributions from its members. In September 2003, a new AmCham office was opened in Košice in order to support the economic development in the Eastern Slovakia. Today, AmCham is one of the largest and most active foreign Chambers of Commerce in Slovakia, with a membership base exceeding 300 international and Slovak companies. Our member companies' investments and turnover are vital growth engines for macroeconomic expansion in Slovakia, profiting not just business, but communities and individuals as well.**

The aim of AmCham is to "build bridges" among its members, non-members and many official political, diplomatic, economic and other representatives and institutions and to help fulfill goals and missions of its members much easier than on their own. It contributes to the development of a healthy business climate and to improving conditions not only for its members, but also for other businesses operating in Slovakia.

Focusing on creating favorable business conditions and environment that would positively influence development of investments existing in the Slovak Republic and supporting the influx of the new investments to Slovakia, AmCham helps to increase the quality of everyday life in the country.



AmCham Slovakia is affiliated with the U.S. Chamber of Commerce, the world's largest business federation representing more than three million

businesses of all sizes, sectors and regions.



AmCham Slovakia is an active member of the European Council of American Chambers of Commerce (ECACC) that represents the corporate interests of more than 17.000

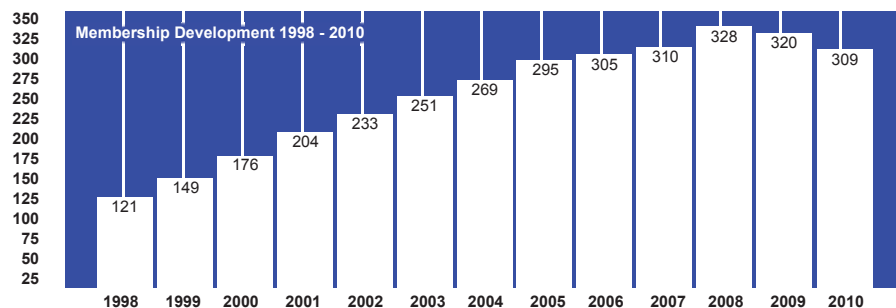
American and European companies, based in 39 countries.



AmCham Slovakia is also member of the ChamCham, an informal meeting of the major international chambers in Slovakia.

### OUR MISSION

- **TO PROTECT** and promote the common economic interests of AmCham members.
- **TO REPRESENT**, express and manifest the views of AmCham Members in all types of issues, including economic, trade, commerce, finance and industry, among others.
- **TO INFORM** by collecting and disseminating information concerning trade, industry, agriculture, finance, banking, transportation, health care, NGOs, manufacturing, technology,
- professional activities, taxation and related laws, economics, and other related topics.
- **TO ASSIST** in a non-commercial, non-profit role, our Members wholly engaged in trade with, or considering trade with, enterprises in the SR or elsewhere to attain legitimate objectives.
- **TO MAINTAIN** excellent relations with the U.S. Chamber of Commerce and other Chambers of Commerce and commercial organizations of the USA located in the USA and elsewhere.
- **TO PROMOTE** economic relations between the Slovak Republic, the United States of America, and other countries with regard to trade, industry, agriculture, finance, transportation, health care, NGOs, manufacturing, technology, professional activities, and other related activities.
- **TO HELP** undertake all other lawful actions incidental or conducive to the attainment of these objectives.



## AMCHAM IN NUMBERS

### IMPORTANT ECONOMIC FIGURES REGARDING AMCHAM SLOVAKIA

<b>17</b>	Years in Slovakia
<b>20</b>	Percentage of Slovakia's GDP produced by AmCham Member companies
<b>310</b>	Number of AmCham members <sup>1</sup>
<b>100,000</b>	Number of employees in AmCham membership
<b>15,500,000,000</b>	Annual turnover in EUR of our top 100 companies <sup>2</sup>

<sup>1</sup> From the total of AmCham member, almost 25 % are Slovak companies, approximately 35 % are subsidiaries of US companies and over 40 % are multinational companies. <sup>2</sup> Based on official figures for 2008

Sources: AmCham member company information, TREND Analyses, Global Slovakia on-line service, Slovak Statistics Office

## EVENTS 2010

*AmCham provides a great number of events throughout the year. The most frequent are Business Breakfasts/ Seminars and Business Cocktails. In addition, we offer our members opportunities to participate in specially organized ad hoc events covering a great variety of topics. Moreover, AmCham is well known for organizing festive seasonal events, such as the Annual 4<sup>th</sup> of July/Independence Day Celebration and the Annual Thanksgiving Gala Dinner. AmCham events provide opportunities for our member companies to grow, connect, and get the word about one another's offers and services.*

## BUSINESS BREAKFASTS AND SEMINARS



**Tuesday, January 19, 2010**  
Business Breakfast on “**Košice and Eastern Slovakia – Creative Places of the Future**”, sponsored by Košice INTERFACE 2013

**Wednesday, January 20, 2010**  
Business Breakfast in Košice on “**Fraud – Hidden Costs for Organizations**”, sponsored by *T-Systems Slovakia* and *TPA Horwath*

**Wednesday, February 03, 2010**  
Tax Seminar organized by the Foreign Chambers of Commerce in Slovakia on “**Outlook for 2010**”, sponsored by *KPMG*

**Wednesday, February 10, 2010**  
Business Breakfast on “**Challenges and Solutions for Leaders in the Knowledge Age**”, sponsored by *Franklin Covey*

**Tuesday, February 16, 2010**  
Business Breakfast on “**Motivating Key Employees with Effective Remuneration and Benefits in Challenging Times**”, sponsored by *AMSLICO AIG Life poisťovňa* and *Mercer*

**Tuesday, March 09, 2010**  
Business Breakfast on “**The Executive - Avoiding the Most Common Tax and Legal Pitfalls**”, sponsored by *BBH advokátska kancelária, BMB Leitner*

**Friday, March 12, 2010**  
Business Breakfast on “**Prospects for the Slovak Economy in 2010**”, sponsored by *Citi*

**Tuesday, April 13, 2010**  
Business Breakfast in Košice on “**Accountants for Business 2010 - Benefits of the**

**Credit Crunch**”, sponsored by *ACCA* and *PricewaterhouseCoopers*

**Thursday, April 15, 2010**  
International Seminar in Košice on “**Creative Incubators: Potential for Urban Development**”

**Tuesday, April 20, 2010**  
Business Breakfast on “**WHEN THE GOING GETS TOUGH: Insights Into Changes in Restructuring & Insolvency Slovakia and Beyond**”, sponsored by *Kinstellar*

**Tuesday, May 04, 2010**  
Business Breakfast in Košice on “**Slovak and Central European Economy in the Wake of the 2009 Recession**”, sponsored by *VOLKSBANK Slovensko*



**Tuesday, May 25, 2010**  
Business Breakfast in Košice on “**Turbulent Times – Temps, the Affordable Alternative!**”, sponsored by *ADECCO*

**Tuesday, May 25, 2010**  
Afternoon Business Seminar in cooperation with the British Chamber of Commerce in the Slovak Republic, Netherlands Chamber of Commerce for Slovakia, Swedish Chamber of Commerce in Slovakia, sponsored by *KPMG*

**Wednesday, June 16, 2010**  
**Dr. Stephen R. Covey** in Bratislava in cooperation with *Franklin Covey*

**Saturday, June 19, 2010**  
**Sport's Day 2010** organized by the Foreign Chambers of Commerce in Slovakia

**Wednesday, June 30, 2010**  
Business Breakfast on “**How can Slovakia Boost its Investment Opportunities?**”

**Tuesday, September 21, 2010**  
Business Breakfast on “**Attracting, Developing and Retaining Generation Y'ers**”, sponsored by *Human Dynamic Central and Eastern Europe*

**Thursday, September 23, 2010**  
Business Breakfast in Košice on “**Prospects for the Slovak Economy in 2010 and Beyond**” with *Jozef Makúch*, Governor of the National Bank of Slovakia, sponsored by *Citi*

**Saturday, September 25, 2010**  
“**Stars for HARMONY**” a benefit concert of the best artists with the biggest heart for the “Harmony” Foundation of *Peter Dvorský*

**Tuesday, October 26, 2010**  
Business Breakfast on “**Labor Code Issues**” with *Jozef Mihál*, Deputy Prime Minister and Minister of Labor, Social Affairs and Family

**Thursday, November 04, 2010**  
Business Cocktail in Štrbské Pleso sponsored by *Grand Hotel Kempinski High Tatras*

**Thursday, November 04, 2010**  
Business Breakfast on “**Can expats still enjoy 19% Slovak flat tax?**”, sponsored by *BMB Leitner*

**Thursday, November 18, 2010**  
Business Breakfast with *Ivan Mikloš*, Deputy Prime Minister and Minister of Finance of the SR on “**Tax Issues**”

**Tuesday, November 30, 2010**  
Business Seminar in Košice on “**IFRS versus Slovak GAAP – Two Sides of the Same Coin**”, sponsored by *BMB Leitner*



## POLITICAL PARTY SPEAKER SERIES: SLOVAK ELECTIONS 2010

**Thursday, April 22, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Most-Hid*

**Wednesday, April 28, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Sloboda a Solidarita (SaS)*



**Thursday, April 29, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Ludová strana – Hnutie za demokratické Slovensko (ĽS-HZDS)*

**Tuesday, May 11, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *SMER – Sociálna demokracia (SMER-SD)*

**Wednesday, May 19, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Kresťansko-demokratické hnutie (KDH)*

**Tuesday, May 25, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Slovenská demokra. a kresťanská únia – demokratická strana (SDKÚ-DS)*

**Thursday, May 27, 2010**  
Political Party Speaker Series: Slovak Elections 2010 with *Strana Maďarskej koalície (SMK)*



## INTERACTIVE WORKSHOPS - SME FOCUSED

Thursday, January 21, 2010

Marketing Workshop on "Effectiveness of marketing costs - Measurement tools"

Tuesday, February 23, 2010

Interactive Workshop on "Road to a unique company: Relationship with the customers"

Tuesday, March 16, 2010

Internet Workshop on "Targeting Your Real Audience Online"

Wednesday, April 21, 2010

Interactive Workshop on "Road to a unique company - Sales techniques that will make you different"

Monday, May 03, 2010

Workshop on "The Secret of Communication - Understanding is the Key"

Tuesday, May 18, 2010

Interactive Workshop on "Corporate Identity"

Tuesday, June 01, 2010

Internet Workshop on "Making a Great Company Website - Tools, Tips & Tricks"

Wednesday, June 23, 2010

Interactive Workshop on "Motivation - Using the Full Potential of the People in Your Company"

Tuesday, September 14, 2010 - Bratislava

Tuesday, September 28, 2010 - Žilina

Wednesday, September 29, 2010 - Košice

Wednesday, September 29, 2010 - Prešov

Thursday, September 30, 2010 - Poprad

Tuesday, October 5, 2010 - Banská Bystrica  
Workshop series on "How to Get the Better of EU Funds"

Tuesday, July 13, 2010

Internet Workshop on "Making a Great Company Website - Tools, Tips & Tricks"

Tuesday, October 12, 2010

HR workshop on "Employee Well-being as a New Challenge for HR Managers"



## BUSINESS COCKTAILS, SEASONAL AND SPECIAL EVENTS

Tuesday, March 16, 2010

Spring Business Cocktail sponsored by *Gastronaut Group* and *Lexus*

Wednesday, April 21, 2010

"Meet the Candidates" Business Cocktail sponsored by *O2* and *CAFFÉ RISTORANTE KOGO*

Wednesday, May 12, 2010

AmCham General Assembly 2010

Thursday, May 27, 2010

Business Cocktail sponsored by *Radisson Blu Carlton Hotel*

Wednesday, June 09, 2010

Business Cocktail in Košice, sponsored by *Doubletree by Hilton Košice* and *Sýkora & Sýkorová Advokátska kancelária*

Thursday, June 10, 2010

"Outdoor" Business Cocktail by *Philip Morris Slovakia*

Thursday, July 01, 2010

Farewell Cocktail Reception for *Keith A. Eddins*, Chargé d'Affaires, a.i., U.S. Embassy

Thursday, September 09, 2010

Welcome Cocktail Reception for *Theodore Sedgwick*, New U.S. Ambassador to Slovakia



Thursday, October 07, 2010

Welcome Cocktail Reception in Košice for *Theodore Sedgwick*, New U.S. Ambassador to Slovakia

Thursday, October 28, 2010

Young Business Networking Cocktail in Prešov

Wednesday, December 08, 2010

Christmas Business Cocktail in Košice sponsored by *Getrag Ford Transmissions Slovakia*

Tuesday, December 14, 2010

Annual AmCham Thanksgiving Charity Drive



TRH

PRÁCE & STÁŽÍ

## AMCHAM JOB FAIR 2010

WWW.AMCHAM-JOBFAIR.SK

There is no doubt that all companies have faced unprecedented economic challenges over the last year. After rather turbulent times, AmCham member companies operating in Eastern Slovakia proved to be eager to attract new employees and invest in young prospective talents. Participating companies certainly appreciated that approximately 1100 students and graduates attended the 11th Annual Job and Internship Fair, organized by the American Chamber of Commerce in Slovakia.

Similarly to previous years, this event was aimed at assisting university students and graduates obtain an overview of companies in Slovakia and to establish first contact that could dramatically affect their future. Students had a chance to acquire first-hand information on available positions in Slovak or foreign companies working in

manufacturing and production, information technology, shared-services centers, human resources and consulting. In addition to presentation of job positions and internships through direct communication with students at company booths, a series of presentations were given by company representatives, introducing the companies' activities, corporate culture and recruitment plans to interested students.

The AmCham Job and Internship Fair is one of the many events, that tries to improve the business environment by "creating a space" to establish new channels for communication between employers and



potential employees. It strives to widen the scope of opportunities for young people in Slovakia and thus helps the country to be successful in global competition with a qualified workforce.

## LIVE TELEVISED DEBATE

Leaders Forum



Diskusia lidrov

Reflecting on the previous AmCham experience dating back to the 2002 parliamentary elections project, AmCham Slovakia again cooperated with TA3 and organized a discussion on the economic aspects of the Slovak parliamentary elections 2010 and further development of economic and business climate in Slovakia and tackling crisis consequences, broadcasted live on TA3 on May 19.

The discussion featured the major political parties' representatives: namely Ján Mikolaj, Deputy Prime Minister of the SR and Minister of Education of the SR of Slovenská národná strana; Ján Počiatek, Minister of Finance of the Slovak Republic of SMER-Sociálna demokracia; Vladimír Mečiar, Chairman of Ľudová strana-Hnutie za demokratické Slovensko; Richard Sulík, Chairman of Sloboda a Solidarita; Anton Marcinič, Vice-Chairman of Kresťansko-demokratické hnutie for economic and financial issues; Ivan Mikloš, Vice-Chairman of Slovenská demokratická a kresťanská únia-Demokratická strana; Ivan Švejna, Vice-Chairman of Most-Híd and Iván Farkas, Chairman of the Republic Council of Strana maďarskej koalície.

The debate focused on carefully-selected topics and AmCham priorities resulting from the 2009 Foreign Investors Survey that include stability of state budget and public finances, issues of transparency of public procurement and the measures



that could lead to its improvement as well as the topics of economic recovery of Slovakia after the crisis and competitive workforce.

The discussion was divided into three topic blocks; the first two blocks were broadcast live on TA3, and the last part was broadcast on the TA3 website. Each of the politicians addressed, within a three minute time slot, the given issues based on its party program objectives. At the end of each block, the audience was given a chance to ask questions of the speakers.

The project created a common stage where political leaders discussed their views with AmCham members, including many significant companies in Slovakia, for which the elections are of a great importance.

The success of the event could be underlined by the fact that, apart from the AmCham members sitting in the audience,



about 70,000 viewers followed the event live from their homes.

## Košice Invest 2010



The American Chamber of Commerce  
in the Slovak Republic

KOŠICE



With the Eastern Slovak City of Košice increasingly grabbing attention, it was timely to publicly trumpet all it has to offer. Higher added-value investments in IT industry, innovations, research & development, logistics and smart transportation were the main topic of the recent international investment conference Košice Invest 2010.

Prime Minister Iveta Radičová took auspices over this conference attended by more than 200 representatives of established and potential investors, consulting companies, banks, public

sector, universities, media, recruitment agencies, think-tanks and other decision makers.

Košice Mayor František Knapík emphasized the benefits of having foreign investors and stressed that it is necessary to identify what can be done better. George Babcoke, President of the U. S. Steel Košice and the First Vice President of AmCham Slovakia, welcomed participants: "... why invest in Košice? Because of the long tradition of being the center of education, science, research and culture; because Košice is the gateway to Ukraine and Russia, and

offers qualified labor force, which is cheaper and more educated than the nationwide average."

The conference addressed four main topics of interest for investors: 1/ the economic environment of the Košice region, especially in terms of value-added foreign investments; 2/ investments in information and communication technologies; 3/ research, development and innovation. The fourth panel - logistics, transport and infrastructure - was opened by Ján Figel', Minister of Transport, Posts and Telecommunications.

# INDEPENDENCE 2010 DAY CELEBRATION

Traditionally, towards the end of June, the local American community and their friends gather to celebrate their Independence. It had all the required features and props – an abundance of red- white-and- blue decorations, US flags, American pop and country music, line dancing, football and baseball players, cheerleaders, hotdogs, hamburgers and other grilled goodies, soda, smoothies, ice cream, watermelons and - a huge sheet cake in the shape of the American flag!

Thanks to all these attractions, on the afternoon of June 26 some 400 guests came to celebrate the United State's 234th birthday. Apart from chatting with friends over yummy picnic food or enjoying a cool drink, there were activities for young and old. American football players from the Bratislava Monarchs team and members of the Slovak Baseball Federation demonstrated and taught key moves and tricks necessary to learn the basics of the game. Many eager children tried on the football gear, learned how to toss the "pigskin" (football) and tackle the opposition. The mechanical rodeo bull, the beach volleyball court, the foosball table and trampoline had a high attendance too.

During the official part of the program Michael Smyth, President of AmCham, Keith Eddins, Charge d'affaires of the US Embassy, and Sojna Dive-Dahl of Radisson Carlton Hotel – the primary sponsor of the event – addressed the guests. This ceremony concluded with the Star Spangled



Banner and the Slovak national anthem in tow, of course.

As the dusk fell, DJ Joli's tunes got faster and the mood on the dance floor spiraled. That was the time for Jake Slegers, AmCham's Executive Director, to come forward and invite the revelers to learn some proper American line dance moves.

As every year, it was received with cheers and enthusiasm. Another highlight of the night was spectacular fireworks and the classic American patriotic songs like America the Beautiful. After the official program was over, many party animals stayed on to enjoy this summer night into the wee hours.

## Thanksgiving Gala Charity Dinner

Giving thanks and sharing with those in need is an act that rarely makes headlines or gets the attention of our competitive environment. For this particular reason, it is AmCham's intention to promote the tradition of Thanksgiving and entice its member companies to use this occasion to show appreciation and promote charity.

This year's AmCham Thanksgiving Gala Charity Dinner was an event that stood out for its festive but simultaneously family-like atmosphere. On this late November night, around 300 guests were invited including not only business people but also government and parliament representatives. Jake Slegers, AmCham's Executive Director, together with Alena Heribanová were the masters of ceremony. They acknowledged the generosity of sponsors and invited some of the distinguished guests to address the gathering. Another person to receive special appreciation was František Jakab of Cisco Systems who received the AmCham award for his long-term contribution and devotion to fostering business-academic cooperation.

Subsequently, a swarm of golden roasted turkeys came and made its way to a table. The previously quite audience enlivened with chatter and the sound of merry dining: turkeys were carved, and toasts shared.

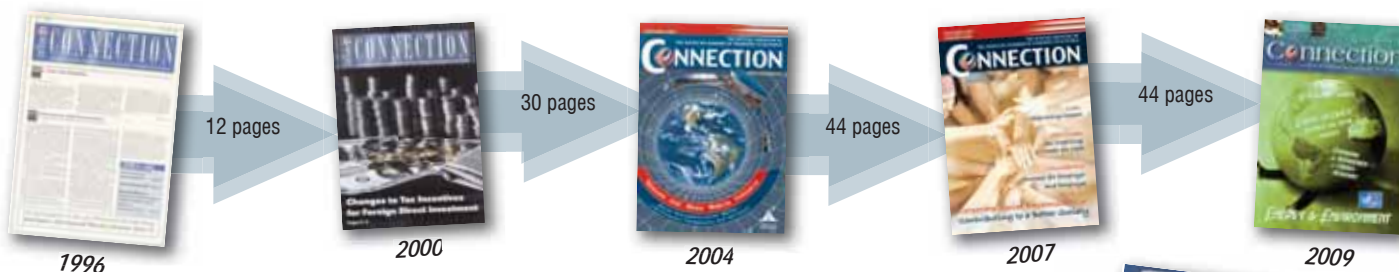


After the festive meal, the guests left their tables to try out the dessert buffet or have a portrait drawn by a caricaturist. Those who stayed around could enjoy a dance performance and the singing of Anita Soul and Robo Opatovský. The dance floor

soon filled with a cheerful crowd. However, tombola prizes had to be distributed so the dancing had to be temporarily interrupted. Soon after, DJ Joli with his catchy tunes and hits let people enjoyed the rest of the night.

# "CONNECTION" MAGAZINE

According to the AmCham Membership Survey, "Connection" is one of the most appreciated services that AmCham members regularly use. In 2007, AmCham "Connection" magazine was awarded the bronze medal in the category of "Non-Profit, State-Funded or Public Administration Organizations" in the fourth annual "Corporate Medium of the Year" competition.



"Connection" is distributed to all AmCham members, to political and diplomatic authorities, to foreign companies, to Bratislava's largest hotels, to international organizations and to all embassies in Slovakia, sister chambers of commerce in Europe and to the headquarters of the American Chamber of Commerce in Washington D.C..

Other recipients include attendees of all AmCham events. The total print of "Connection" is approximately 1200 copies.

Articles on international and domestic economic topics are prepared by specialists on economic, political, legislative, social issues, providing a deep insight and respectful views and opinions.

The magazine also includes the reports from the events organized by the AmCham office in Bratislava and the AmCham office in Košice.

Every issue focuses on one basic topic/cover story. The topics covered in 2010 include:

- Corporate Responsibility: Contributing to a Better Society
- Investments into R&D and Innovations / Telecom and IT
- Slovak Business Environment prospects / Real Estate
- Healthcare / Intellectual Property Rights
- Labor Market / Education
- Banking and Finance / Venture Capital and SMEs



EXPERT ARTICLE   PR ARTICLE   PR INTERVIEW   MEMBER NEWS   ADVERTISEMENT

In 2010, more than **100** AmCham member companies used the opportunity to present themselves through:



# AMCHAM PUBLICATIONS, WEBSITE AND UPDATES

## DIRECTORY OF MEMBERS



The American Chamber of Commerce in the Slovak Republic (AmCham) publishes an annual Directory of Members in the English language, a comprehensive list of member companies with all-important

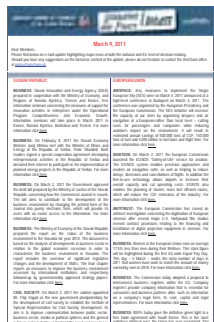
contacts, addresses, description of their business activities and other facts about them.

The main purpose for publishing the Directory of Members is to further increase membership benefits by providing to all of our members detailed information about their fellow members. This enhances networking opportunities within AmCham's membership as well as the public image of all members resulting in greater recognition and strength for AmCham in the community. By having a listing in the Directory of Members, all AmCham members are given a great chance to promote themselves by presenting their company, its key characteristics, history, successes, actual business activities, and contacts in a space limited by 100 words.

AmCham Membership Directory in Brief:

- Comprehensive listing of AmCham Members
- Contact information, contact persons, description of business activities of member companies
- Information on AmCham Slovakia
- Contact information for AmChams in Europe
- General Information, basic economic and statistical data on Slovakia
- Listing of representation of Slovakia in USA and USA in Slovakia
- Free to all members of AmCham Slovakia

## LEGISLATIVE AND POLICY UPDATE



The Legislative and Policy Update highlights major news at both the national and EU level of decision-making which is prepared by AmCham staff twice a month. This quick legislative overview

assists member companies prepare for legislation changes and informs members about recently adopted legislation.

## WEBSITE

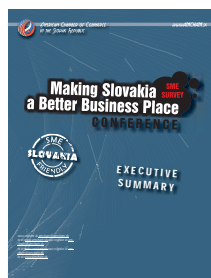
The AmCham website serves as an effective tool of communication for the AmCham office with its member companies and other entities, as it contains updates on news and activities of the Chamber and developments in Slovakia in general.



AmCham Website - highlights:

- Membership Area – all AmCham members have a login name and password for the "Members Only Area". The password allows any of AmCham members to access information regarding AmCham member companies, minutes from committee meetings, Legislative and Policy Updates, etc.
- Events – calendar, information on all upcoming events, event registrations, Gallery of Past Events
- "Connection" Magazine – monthly update of major articles from the most recently published issue, Archive with articles from past issues
- Policy/Advocacy – overview of current or recent AmCham advocacy efforts, AmCham Legislative and Policy Updates, minutes from Committee meetings, background documents to download, recently released position statements

## SME SURVEY BROCHURE



AmCham Slovakia is currently focusing special attention on the needs of small- and medium-sized enterprises (SMEs). Despite receiving much less media coverage in

comparison to major foreign investors or large domestic employers, SMEs are an extremely important component of the whole economy. AmCham Slovakia conducted a survey of SMEs' needs in Slovakia. The main objective was to specify what the new Slovak government could – and should – provide to smaller companies to make the Slovak business environment more SME-friendly. Altogether 115 companies took part in the AmCham SME Survey. Their opinions and recommendations are outlined in the following three chapters: 1. Legislation and the Judicial System; 2. Administrative Burden and Corruption; 3. Financial Aspects and Employment.

## MONTHLY NEWS



AmCham Monthly News is an electronic newsletter sent to all AmCham members at the beginning of each month. The Monthly News contains a comprehensive overview of all AmCham activities with practical

hyperlinks to the AmCham website.

AmCham Monthly News in Brief:

- Profiles of New AmCham Members
- Upcoming Events
- Past Events
- AmCham in the Media
- AmCham Policy/Advocacy Activities
- AmCham "Connection" Magazine
- Important ad hoc news and announcements

## SLOVAKIA IN FIGURES



One of the most significant roles of the American Chamber of Commerce in the Slovak Republic is to develop activities that contribute to supporting the influx of foreign investment to Slovakia. AmCham

Slovakia is keenly aware that there is still excellent, untapped potential in the promotion of the country.

Many business people, when evaluating potential investments in Slovakia, often do not have or cannot find appropriate information about the country that would assist them in their selection process.

AmCham Slovakia, in cooperation with ECENTER, published the new "Slovakia in Figures 2010" brochure. Frequently, when evaluating their potential investments in Slovakia, many businesspeople do not have or cannot find appropriate information about Slovakia that would assist them in their selection process. Therefore we offer assistance in the promotion of the Slovak Republic as a country with huge investment potential.

This brochure provides you with information on a great variety of aspects of the Slovak Republic. Including the geographical, economic, social, political, and financial areas.

# AMCHAM - A COMMITTED ADVOCATE OF BUSINESS INTERESTS

## PROVIDING INFORMATION MONITORING & ISSUE IDENTIFICATION

Pooling together invaluable, cross-sectoral expertise from its member companies, external experts and systematic in-house research, AmCham strives to provide its members with in-depth information on various issues of concern to business community. Timely and proactive identification of issues relevant to business is crucial for the success of any advocacy effort.

Being aware of this fact, the American Chamber of Commerce in SR has developed a special professional service in order to provide its member companies with up-to-date information on the Slovak and EU law-making process. The AmCham Legislative and Policy Update is an e-mail update highlighting major news at both national and EU levels of decision-making. It is distributed to all AmCham members on a bi-weekly basis via e-mail, and it can be also downloaded from the AmCham website.

## PROVIDING ACCESS TO DECISION-MAKERS

While building of relationships remains an important element of all professional public affairs activities, many companies are well aware of the fact that it is rather difficult for an individual company to get personal access to high-level policy-makers



and regulators. Using the advantage of AmCham's economic strength and representative character, our Chamber is able to provide its member companies with a number of meetings with Slovak Government representatives, members of the Slovak Parliament, heads of State Agencies, European Commission representatives, members of the European Parliament, and a vast number of renowned experts and legislators.

## SHARING IDEAS, BEST PRACTICES & COMMENTING ON LEGISLATION

AmCham Committees, Working Groups and Task Forces focus their activities on commenting on and proposing changes to drafts of legislation prepared by the Slovak government. At times, the Committees or Task Forces cooperate directly with the Slovak government on drafting new legislation.

They try to supply AmCham member companies with useful information and advice in a particular area. In order to share ideas and strategies for dealing with common business-related concerns, some committees actively cooperate with other AmChams in the region. Following is an overview of AmCham Committees and Task Forces.

### TELECOMMUNICATIONS WORKING GROUP

**Chair:** Júlia Steinerová (Slovak Telecom)

**Issues:** Transposition of EU Legislation, Compliance with State Security requirements

**Advocacy Efforts:**

Implementation of the new EU telecommunication package into the Slovak legislation, Discussions with representatives of the Ministry of Transport, Post and Telecommunications and the Telecommunication Office

### TAX COMMITTEE

**Chair:** Stan Jakubek (Ernst & Young)

**Vice Chairs:** Christiana Serugová (Pricewaterhouse-Coopers), Matej Stučka (U. S. Steel Košice)

**Advocacy Efforts:**

Working on the Income Tax Act Amendment at points: Exemption of profits from sale of shares, Tax Ruling Procedures, Transparent and Equitable Mechanism for Imposing Penalties, Legislative process underlying the adoption of changes in Slovak tax and accounting legislation, Business Breakfast with the Minister of Finance on related topics to Position Paper 2009

### PUBLIC PROCUREMENT TASK FORCE

**Board Executive Sponsor:** Peter Škodný (Accenture)

**Chair:** Hugh Oven (Allen&Overy)

**Vice Chairs:** Ivan Kisely (Allen&Overy)

**Issues:** Public Procurement Act Amendment

**Advocacy Efforts:**

Committee invited by the Minister of Justice to participate at the preparation of the new Public Procurement Act, Small Amendment of the Public Procurement Act submitted to the Parliament

### SME WORKING GROUP

**Board Executive Sponsor:** Pavol Kopečný (ECENTER)

**Chair:** Pavol Kopečný (ECENTER)

**Vice Chairs:** Steven Kelly (KNO), Iveta Griačová (IMP)

**Issues:** Improving business environment for SMEs

**Advocacy Efforts:**

Online survey "Make Slovakia a Better Business Place", Related SME Conference supported by Minister of Economy

### COMMITTEE ON BUSINESS-ACADEMIC COOPERATION

**Board Executive Sponsor:** Marcel Rebroš (Cisco Systems)

**Chair:** František Jakab (Cisco Systems)

**Vice Chair:** Milan Polča (U. S. Steel Košice)

**Advocacy Efforts:**

Invitation from new government to join the expert working group organized by Ministry of Education on Law on Vocational Education

*Sharing Best Practices:* Technology Transfer Conference, ICETA Conference, McMa3oshka Conference

*Cooperation with Universities:* Mentor Network Program, Full-time Course on the Economic University on American Business Environment and Ethics covered by AmCham member companies

### EMPLOYMENT AND SOCIAL AFFAIRS COMMITTEE

**Chair:** Miroslav Kiral'varga (U. S. Steel Košice)

**Vice Chair:** Michal Pinter (U. S. Steel Košice),

**Issues:** Labor Code Amendment, Security of work issues

**Advocacy Efforts:**

Position Paper on Labor Code Issues, Business Breakfast with Minister of Labor, Social Affairs and Family, Committee joined the working group of RUZ on Labor Code Issues

### STATE AID TASK FORCE

**Chair:** Lenka Bartoňová (PricewaterhouseCoopers)

**Vice Chair:** Tatiana Šurinová (DELL)

**Issues:** Strategy of Investment Aid

**Advocacy Efforts:**

State Aid Task Force offered to Ministry of Economy to help with the "Small" Amendment to the Investment Aid Act

### HEALTH CARE COMMITTEE

**Board Executive Sponsor:** Paul Van Hoof (GlaxoSmithKline)

**Chair:** Paul Van Hoof (GlaxoSmithKline)

**Issues:** Competitiveness of Slovak Economy, Prevention

**Advocacy Efforts:**

Addressed priorities in the Slovak Government Manifesto 2010 and Areas for improvement such as State campaigns on healthy issues and Better and real motivation for patients and health providers in prevention.

# INNOVATION POLICY AND TECHNOLOGY TRANSFER CONFERENCE



The American Chamber of Commerce  
in the Slovak Republic



MINISTRY  
OF FOREIGN AFFAIRS  
OF THE SLOVAK REPUBLIC



Business-academic cooperation and support for innovation, knowledge and technology transfer are the most crucial elements of a prosperous society based on knowledge. With this in mind, on April 13, 2010, the American Chamber of Commerce in Slovakia, the Government Office and the Ministry of Foreign Affairs of the Slovak Republic, co-hosted the international conference addressing the Innovation Policy and Technology Transfer. This conference brought together key Slovak government decision-makers, science and academia specialists, corporate representatives

and international speakers to discuss the potential of Slovakia as an attractive and productive R&D destination and to share best practices of technology transfer. What are the most important conclusions of the conference?

### Business Perspective: Successful Technology Transfer – Conditions and Best Practices

The panel showed that technology transfer offices are necessary to enable the transfer and exchange of knowledge and inventions between academia and the business sector.

Building a network of tech transfer offices and supporting seed stage venture capital should, therefore, be a key priority for the government.

### Slovak University and Academic Perspective: Successful Case Studies of Technology Transfer

Admittedly, university rectors are still looking for resources for development of universities. It is necessary for academics and scientists to gain additional quality, experience with high-tech and R&D research.

### Slovak Government Perspective: R&D and Slovak Government

It will be necessary to define the role of the ministries reflecting the “Innovation Strategy” and “2030 Strategy for Development of Slovak Society.” The Slovak Foreign Service is prepared to help. However, they would need specific requests from the Slovak institutions responsible for the R&D Development.

We believe the conference contributed to promoting R&D and technology transfer opportunities to ensure the best possible conditions for innovation and successful technology transfer and the enhancement of the long-term competitiveness of Slovakia.



## Making Slovakia a Better Business Place

SME SURVEY

### CONFERENCE

In 2009, AmCham surveyed the mood among foreign investors and 2010 was the year of SMEs. The AmCham SME conference focused on issues affecting SMEs in Slovakia and featured the results of AmCham survey. The conference also featured a keynote speech given by Minister of Economy of the Slovak Republic, Juraj Miškov.

Conference attendees learned about AmCham’s SME initiative, which set out to map the concerns and ideas of Slovakia’s small- and medium-sized businesses. The AmCham SME Survey concluded that, while most firms were happy with the tax level, they do not trust the Slovak legal system. They would welcome lowering the level of contributions to insurance companies, tackling inefficient processes in state administration, rooting out corruption and receiving more state support.

The government seems to be aware of these problems and is willing to listen to SMEs. Small- and medium-sized enterprises account for 99% of all

businesses and employ two-thirds of economically active workers. However, their size and lower turnovers make them more vulnerable to sudden changes in the business environment.

The minister is also aware of the need to lower the burden and expenses of Minister Miškov outlined several measures for example, he plans on establishing the Institute of Economic Policy, which would focus on identifying and removing unnecessary burdens placed on businesses. He also plans for unification of taxes and introduction of standardized forms for business registrations. AmCham

representatives were pleased to hear this, since all of these points were among the complaints of the SME Survey respondents. The AmCham SMEs were later called to provide the ministry with specific examples of where things went wrong in the administration of the business world.



# MAJOR SUCCESSES IN 2010

***The opportunity to be part of a powerful, unified and representative voice is truly one of the advantages of AmCham membership. AmCham comments and position statements on various issues are often considered by decision-makers and incorporated directly into legislation. From this perspective, the major advocacy success stories of 2010 are:***

## **INNOVATION POLICY AND TECHNOLOGY TRANSFER –**

Following last year's visit of the Slovak Minister of Education to the United States, AmCham has taken part in activities supporting the cooperation in the field of innovation and technology transfer between the US and Slovakia. The April Conference on Innovation Policy and Technology, co-organized by AmCham with the Office of the Slovak Government and the Slovak Ministry of Foreign Affairs, brought together many state and business representatives from both sides and facilitated very interesting and meaningful discussion on present opportunities and challenges. More recently, AmCham has been invited to co-organize an Innovation & Technology Roadshow to the US to present specific opportunities for cooperation in this field.

**PRE-ELECTION POLITICAL DISCUSSIONS –** In the run up to General Elections 2010, AmCham organized a number of political discussions with the political parties aimed to provide an opportunity for the Slovak and international business community in Slovakia to learn about the programs that the parties would like to implement into a Government manifesto if they would become a member of the government coalition after the elections. This series of events was intended to focus strictly on the economic aspects of the elections and further development of the economic and business climate in Slovakia, including tackling the consequences of the crisis. The politicians presented the economic platforms of their parties and the economic elements of their electoral programs, identifying their priorities for the future of the Slovak economy. Each of these morning discussions also focused on Slovakia's current and future economic development, particularly on issues crucial for a competitive business environment, stabilization of public finance, effective and transparent public sector and human capital and education issues.

**SME SURVEY –** All together 115 companies representing small- and medium-sized businesses in Slovakia took part in AmCham's comprehensive survey which mapped the current situation of SME businesses in Slovakia and included recommendations on how things can be improved to help Slovakia gain more prominent place among truly competitive economies in Europe. The Slovak judicial system, state administration and general support of smaller businesses were identified as areas where most improvement is needed. The executive summary and interactive results of the survey can be found on the AmCham website on "Making Slovakia a Better Business Place" page.

**SME INITIATIVE "MAKING SLOVAKIA A BETTER BUSINESS PLACE" –** The SME Conference addressed the main outcomes of the 2010 AmCham SME Survey. After the 2009 Foreign Investors Summit, this major initiative aimed to improve the business environment in Slovakia and the country's global competitiveness. This initiative culminated on December 6 with a conference with the participation of Ministry of Economy Officials, various foreign and Slovak administration offices as well as a number of businesses which were most active in preparing the SME survey and recommendations for the government.

**PUBLIC PROCUREMENT –** AmCham was invited to take part in the working groups of Ministry of Justice for drafting relatively quick, minor amendments to the Public Procurement Act. The AmCham group provided the comments to the Act, which was submitted to the Parliament in November 2010. The Public Procurement Task Force is ready to be part of the working groups for preparation of major amendments to the Public Procurement Act in 2011.

**STATE AID –** Representatives of the AmCham State Aid Task Force presented the AmCham position and proposals to change the current framework and rules for state aid. AmCham assisted with the "small" amendment of the "Act on Investment Aid". AmCham also offered to take the lead in preparations of the long-term strategy, which would support provision of investment incentives based on long-term economic contribution to the particular region and state.

**LABOR CODE AMENDMENT –** AmCham commented on the smaller amendments of the Labor Code in October 2010 (on parental leave and agency work) and discussed its observations and recommendations of our member companies with the Minister of Labor Jozef Mihál. The AmCham Employment and Social Affairs Committee later formulated an analysis of the current Labor Code, which is to be fully amended by April 2011 describing in nine areas the main problems we see with the legislation. The analysis was presented to the Minister of Labor, who accepted it as a realistic base for further discussions.

**COLLECTIVE LABOR AGREEMENT –** AmCham issued the Position Statement on the Issue of Extensions of Collective Labor Agreements and submitted its proposal to the Government, as the current working of the Act on Collective Bargaining was unacceptable and contrary to the ambition of a transparent and stable legislative environment for the employers in Slovakia. The Act was approved by Parliament at the end of 2010.

**NEW ROUND OF DISCUSSIONS WITH HEALTH CARE STAKEHOLDERS –** Rejuvenated Health Care committee of AmCham, which aims to support Slovakia's competitiveness through joint activities in education and prevention, and alignment of public healthcare and corporate interests, has set a goal to meet with the most important stakeholders in this area in Slovakia.

**CORPORATE SOCIAL RESPONSIBILITY –** In the past year, AmCham has also confirmed its role as a responsible corporate citizen of Slovakia. Within our traditional AmCham Thanksgiving Charity Drive Project, we managed to collect 15,250 Euros from AmCham member companies that were distributed to eight needy charity, health care and educational organizations in various regions of Slovakia. We believe that through our activities we can significantly improve local business environment and contribute to making Slovakia better and more competitive for the benefit of all.

*We hope that through continuous development and improvements AmCham will be able to provide even more value-added services to our members in the coming years. We hope that these successes clearly demonstrate that AmCham provides its members with the power to shape the business environment of Slovakia.*

# AMCHAM MEMBERS 2010

## Accounting and Auditing

accace  
ASB Slovakia, s.r.o.  
BK Team Consulting  
BMB Leitner  
Contract Administration (Slovakia)  
Deloitte  
Mazars Slovensko  
Process Solutions  
TMF Services Slovakia  
VGD (TAX) – SK

## Architecture and Construction

ABC Klima

## AUTOMOTIVE – Manufacturing

GETRAG FORD Transmissions Slovakia  
IAC Group (Slovakia)  
Visteon Interiors Slovakia

## AUTOMOTIVE – Retail and Services

Auto-Impex  
Avis Slovakia  
Citroën Slovakia  
KIA MOTORS Sales Slovensko  
LeasePlan Slovakia  
Mercedes-Benz Slovakia  
Peugeot Slovakia  
VOLVO TRUCK SLOVAK

## Consulting and Corporate Advisory

Accenture  
Aspiro  
BCG Bratislava Consulting Group  
The Brooks Group Slovakia  
Candole Partners  
Capgemini Slovensko  
Capital Partners Consulting  
ECENTER  
The Edison Consulting Group  
Ernst & Young  
FIPRA Slovakia  
Human Dynamic Central and Eastern Europe  
IB Grant Thornton Consulting  
IMTC-MEI L.L.C  
Innovative Management Partner Consulting  
IS Consulting  
Jacob Fleming  
KNO SLOVENSKO  
KPMG  
McKinsey & Company, Inc. Slovakia  
Medea Profi Consulting  
Neulogy  
NIM MANAGEMENT  
PDI Ninth House  
PNO Consultants  
PricewaterhouseCoopers  
relocation  
Result Partners  
SIRECO  
Slovak Investment and Trade Development  
Agency - SARIO  
TPA Horwath  
VVMZ

## Education and Training

ACADEMIA ISTROPOLITANA NOVA (AINova)  
ACCA  
The Association for Culture, Education and  
Communication  
British International School Bratislava  
City University of Seattle  
Class - Jazyková škola  
CMC Graduate School of Business  
Comenius University in Bratislava  
Forel International School  
GINGERS  
Maxman Consultants  
New Horizons Slovakia  
OMI  
QSI, International School of Bratislava  
Real Language School  
University of Pittsburgh  
University of Prešov

## Energy and Petrochemicals

Dalkia  
SEPS  
SHELL Slovakia  
Slovenský plynárenský priemysel  
SUN4ENERGY  
Východoslovenská energetika  
Západoslovenská energetika

## FINANCES - Banks

Citi  
Crédit Agricole Corporate and Investment Bank  
HSBC Bank plc, pobočka zahraničnej banky  
ING BANK N.V., pobočka zahraničnej banky  
Privatbanka  
Slovenská sporiteľňa  
Tatra banka  
UniCredit Bank Slovakia  
VOLKSBANK Slovensko  
Všeobecná úverová banka

## FINANCES - Insurance Companies

Allianz – Slovenská poisťovňa  
Euler Hermes Servis  
MetLife Amslico  
QBE Insurance (Europe) Limited

## FINANCES - Other Institutions

AKCENTA CZ  
ALLIANT  
Aon Slovensko  
BUSINESS LEASE SLOVAKIA  
EUFINEX  
MARSH EUROPE  
Provident Financial

## Food Products, Beverages

and Consumer goods  
Amylum Slovakia  
Coca-Cola HBC Slovenská republika  
Dolphin Slovakia  
Kraft Foods European Business Services Centre  
Philip Morris Slovakia  
Pivovary Topvar

## Foundations and NGOs

Emilia and Michal Kováč Foundation  
Habitat for Humanity International  
International Green Cross Organization  
Pontis Foundation

## Healthcare and Pharmaceuticals

AstraZeneca AB  
Eli Lilly Slovakia  
GlaxoSmithKline Slovakia  
INFORAMA  
Johnson & Johnson  
Medicover Slovakia  
Medissimo Membership Authority  
Medtronic SK  
Merck Sharp & Dohme IDEA  
PFIZER Luxembourg SARL  
UTI Pharma Slovakia

## Hotels, Restaurants and Hospitality services

Boutique Hotel Bristol\*\*\*\* Košice  
CROWNE PLAZA BRATISLAVA  
EUREST  
Gastronaut Group Catering – Massar & Rey  
Golden Royal Group  
Grand Hotel Sergijo  
Hotel Gate One - Eurohotel  
Interhouse Košice  
Kempinski Hotel River Park Bratislava  
Mamaison Residence Sulekova  
McDonald's Slovakia  
PROMENÁDA  
Radisson Blu Carlton Hotel  
SCOT-SLOVAK TRADING  
Sheraton Bratislava Hotel  
UPSIDE DOWN

## Individual Members

Buckingham, Thomas MD  
Frečerová, Klára

## IT – Hardware and Infrastructure

CISCO Systems Slovakia  
CSC Computer Sciences  
CSI Leasing Slovakia  
DELL  
DITEC  
Gratex International  
GTECH Slovakia Corporation  
Hewlett-Packard Slovakia  
IBM Slovakia  
Lenovo (Slovakia)  
PosAm  
S&T Slovakia  
SAP Slovensko  
Siemens IT Solutions and Services  
SOITRON  
T-Systems Slovakia  
Xerox Limited

## IT - Software, Applications & Website Creation

Comsultia  
ESET  
Lighting Beetle  
Microsoft Slovakia  
Millennium 000  
NESS Slovensko  
Net & Web Services  
Novitech  
Oracle  
Profitcomputing  
SAS Slovakia  
Virtual Reality Media

## Law firms / Legal advisory

Advokátni kancelár Polverini, Strnad  
ALLEN & OVERY BRATISLAVA  
B & S Legal  
BIZON & PARTNERS  
bnt Sovova Chudáčková & Partner  
CLServices  
DLA PIPER WEISS-TESSBACH Rechtsanwälte  
Hagyari, Kubovič & Partners  
Hamala Kluch Viglaský  
Kinstellar  
Kvashovský & Madej Law Firm  
Masnyk Legal  
Noerr  
Ružička Csekes  
Salans Europe LLP, organizačná zložka  
Šiška & Partners  
Squire Sanders  
Sýkora & Sýkorová Advokátska kancelária  
ULC Carnogurský  
Weinhold Legal, branch office Bratislava  
White & Case  
Zukalová – Advokátska kancelária

## MANUFACTURING

### – Electrical and Technology

Embraco Slovakia  
EMERSON  
Honeywell  
Istroenergo Group  
Johnson Controls International  
MADI'S  
Molex Slovakia  
ON Semiconductor Slovakia  
TEAM INDUSTRIES  
VAN GEEL Slovakia  
WHIRLPOOL SLOVAKIA

## MANUFACTURING

### – Metallurgy and Metalworking

Bekaert Slovakia  
Blika  
Brock Metals  
Canessa Slovakia  
Glunz & Jensen  
Intersteel Slovakia  
TWOpoint Industry  
U. S. Steel Košice

## MANUFACTURING – Plastics

LPH Vranov n/T  
Uniform Color Company EU  
Audia Plastics

## MANUFACTURING – Other Institutions

3PLUS  
BAE SYSTEMS  
Crown Bevcan Slovakia  
Howe Slovensko  
LINAK Slovakia  
Slovenské lodenice Komárno  
Taylor-Wharton Slovakia

## Marketing, Advertising and PR

101 %  
1st CLASS AGENCY  
Azet.sk  
Connex CEE  
ETARGET SE  
FORZA  
Grayling Slovakia  
HERIAL  
Linea Directa Communication  
OMNIPUBLIC CONSULTING  
PMP Marketing  
QEX  
SEESAME Communication Experts  
Wiktor Leo Burnett

## Media and Information agencies

Dimenzie  
EurActiv.sk  
INSTITUTE FOR PUBLIC AFFAIRS

## MARKÍZA - SLOVAKIA

Pereh, a.s., vydávateľ denníka Pravda  
PioneersFirst  
Rádio Expres  
SITA Slovenská tlačová agentúra  
The Slovak Spectator  
Slovenská informačná a marketingová spoločnosť

## Miscellaneous / Other services

3M (East) AG  
E.R.I.  
Elso Phillips Service  
Embassy of Denmark  
G4S Secure Solutions (SK)  
The Office of the Embassy of Canada  
Translata  
Traser

## Office Supplies, Furniture and Storage

Office & Hotels Direct (Steelcase dealer)  
STEELCASE  
Techo  
VITAL

## Printing and Publishing

Ecopress  
Zephiros

## Real Estate and Property Development

ALPINE GROUP  
CEPIT Infraštruktúra  
CEERIM  
cooperate investment  
CTP Invest  
Cushman & Wakefield Property Services  
Slovakia  
Erste Group Immorent Slovensko  
INVA Group  
IPEC - Management  
JF Hamilton Real Estate  
LEXXUS  
Orco Slovakia  
PointPark Properties SK  
Regus Business Centre

## Recruitment and Executive Search

ADECCO  
Amrop Slovakia  
CPL JOBS  
DRILL B.S.  
European Management Consulting Institute  
Grafton Recruitment Slovakia  
Hudson Global Resources  
Istrocont Consulting  
IVENTA Slovakia Management Consulting  
Kingfisher Executive Search  
Lugera & Maklér  
MANPOWER SLOVENSKO  
Neumann International  
OPTTEAM FINLAND  
R. I. Consultancy Services (Slovakia)  
Randstad  
SYNERGIE Slovakia  
TARGET Executive Search  
TEAMCONSULT SR  
Trenkwalder

## Retail and Wholesale

Amway Slovensko  
SPORT C2  
TECHNOPOL INTERNATIONAL

## Telecommunications and Internet providers

Alcatel-Lucent Slovakia  
AT&T Global Network Services Slovakia  
Orange Slovensko  
POWER-ONE  
Slovak Telekom  
SWAN  
Telefónica O2 Slovakia  
UPC BROADBAND SLOVAKIA

## Transport, Relocation and Logistics

Corstiens Worldwide Movers Group  
DHL Logistics (Slovakia)  
FedEx Express - Inspekta Slovakia  
GEFCO SLOVAKIA  
Slovak Parcel Service  
TEAM Relocations, (TEAM Allied)

## Travel, Tourism and Leisure

Kúpele Vyšné Ružbachy  
Slovak Health Spa Piešťany



**The American Chamber of Commerce in Slovakia**  
Crowne Plaza, Hodžovo nám. 2, 811 06 Bratislava

Tel: (4212) 5464 0534, Fax: (4212) 5464 0535  
E-mail: [office@amcham.sk](mailto:office@amcham.sk), Web: [www.amcham.sk](http://www.amcham.sk)

Košice Office: Františkánska 5, 040 01 Košice  
Tel: (42155) 727 5500, Fax: (42155) 727 5213, E-mail: [kosice@amcham.sk](mailto:kosice@amcham.sk)

**WWW.AMCHAM.SK**

